



Coal Equities and the Relationship to Commodities

Market Vectors Coal ETF (KOL)



Presentation to the New York Coal Traders Association

This presentation does not constitute an offer to sell or a solicitation of an offer to buy. An offer or solicitation will be made only through the Fund's prospectus and summary prospectus, and will be subject to the terms and conditions contained in such documents.

THIS PRESENTATION IS INTENDED ONLY FOR AUTHORIZED RECIPIENTS AND MUST BE HELD STRICTLY CONFIDENTIAL. THIS PRESENTATION MAY NOT BE REPRODUCED OR DISTRIBUTED IN ANY FORMAT WITHOUT PRIOR WRITTEN APPROVAL OF VAN ECK GLOBAL.

The information and views in this presentation represent the opinion of the speaker and these opinions may change at any time and from time to time. Not intended to be a forecast of future events, a guarantee of future results or investment advice. Current market conditions may not continue.

Past performance does not guarantee future results; current performance may be lower or higher than the performance quoted. Please call 1.888.MKT.VCTR for more recent performance information current to the most recent month end and for a prospectus and summary prospectus. An investor should consider the Fund's investment objectives, risks, and charges and expenses carefully before investing.

You can lose money by investing in the Market Vectors Coal ETF ("the Fund"). Any investment in the Fund should be part of an overall investment program, not a complete program. The Fund is subject to various risks including those associated with making investments in companies engaged in the coal business such as changes in exchange rates, interest rates, government regulations, world events, depletion of resources and economic conditions, as well as market, economic and political risks of the countries where energy companies are located or do business. Additional risks include worldwide energy price fluctuations, natural disasters, environmental damage claims and risks related to foreign investments. The Fund may loan its securities, which may subject it to additional credit and counterparty risk.

Van Eck Securities Corporation, Distributor, 335 Madison Avenue, New York, NY 10017
www.vaneck.com/etf 1.888.MKT.VCTR



Market Vectors Coal ETF – ticker: KOL



Source: Bloomberg as of December 2, 2010

The above chart is shown for illustrative purposes only. Historical information is not indicative of future results; current data may differ from data quoted and predicted data may differ from actual future data.



Market Vectors Coal ETF – ticker: KOL

Market Vectors Coal ETF (KOL) seeks to replicate as closely as possible, before fees and expenses, the price and yield performance of the Stowe Coal IndexSM. The Index provides exposure to publicly traded companies worldwide that derive greater than 50% of their revenues from the coal industry. As such, the Fund is subject to the risks of investing in this sector. **Stowe Coal IndexSM** (COAL) is a rules-based, modified-capitalization-weighted, float-adjusted index intended to give investors a means of tracking the overall performance of a global universe of listed companies engaged in the coal industry.

- Thirty seven producers and related companies
- Coal production in the U.S., China, Australia, Canada, South Africa, Indonesia, etc.
- Thermal and metallurgical production and reserves
- Average weighted market cap – 13.44 BLN
- Top 10 holdings are 63.05% of the portfolio
- Average dividend yield – 1.17%
- Does NOT include Teck or BHP

Not intended to be a forecast of future events, a guarantee of future results or investment advice. Current market conditions may not continue. Please call 1.888.MKT.VCTR or visit vaneck.com/etf for performance information current to the most recent month end and for a prospectus and summary prospectus. An investor should consider the Fund's investment objective, risks, and charges and expenses carefully before investing. The prospectus and summary prospectus contains this and other information. Please read it carefully before investing.



Generic Front Coal Future vs. KOL

01/18/08 to 11/12/10



Source: Bloomberg as of November 12, 2010

The above chart is shown for illustrative purposes only. Historical information is not indicative of future results; current data may differ from data quoted and predicted data may differ from actual future data.



Dec 2011 Crude Oil Future versus OIH (Oil Service Equities) 12/31/09 to 11/03/10



Source: Bloomberg as of November 3, 2010

The above chart is shown for illustrative purposes only. Historical information is not indicative of future results; current data may differ from data quoted and predicted data may differ from actual future data.



Coal Equity Correlations – Do Commodity Prices Matter?

One Month offset Coal Company Correlations (prompt quarter vs share price)							
	CAPP RAIL	CAPP RIVER	PRB	Natgas	Crude Oil	API 2	API 4
ACI	0.36	0.41	0.61	0.77	0.41	0.06	-0.03
ANR	0.77	0.78	0.19	0.30	0.82	0.76	0.78
ARLP	0.32	0.37	0.02	0.28	0.20	-0.08	-0.10
BTU	0.49	0.54	0.73	0.76	0.70	0.23	0.19
CNX	0.57	0.62	0.68	0.69	0.75	0.42	0.37
ICO	0.38	0.42	0.59	0.76	0.53	0.31	0.20
JRCC	0.29	0.34	-0.03	0.37	-0.09	-0.05	-0.07
MEE	0.68	0.72	0.52	0.65	0.75	0.47	0.44
PCX	0.61	0.70	0.53	0.87	0.81	0.7	0.62
WLT	0.60	0.61	0.66	0.40	0.80	0.42	0.52

Source: Doyle Trading Consultants

The above chart is shown for illustrative purposes only. Historical information is not indicative of future results; current data may differ from data quoted and predicted data may differ from actual future data.



Coal Equities – One Year Correlations Negative with Commodities

One Month offset Coal Company Correlations (prompt quarter vs share price)							
	CAPP RAIL	CAPP RIVER	PRB	Natgas	Crude Oil	API 2	API 4
ACI	-0.10	-0.06	-0.32	-0.04	-0.23	-0.42	-0.46
ANR	-0.14	-0.14	-0.25	-0.32	-0.07	0.05	0.03
ARLP	-0.02	-0.01	-0.29	-0.21	-0.29	-0.29	-0.29
BTU	0.17	0.22	0.01	0.14	0.09	-0.33	-0.33
CNX	0.11	0.15	-0.05	0.08	0.10	-0.21	-0.23
ICO	-0.47	0.48	-0.27	-0.23	-0.42	0.47	-0.51
JRCC	-0.02	0.01	-0.57	-0.25	-0.27	-0.05	-0.06
MEE	0.06	0.09	-0.07	-0.03	-0.03	-0.24	-0.24
PCX	-0.31	-0.35	-0.45	-0.67	-0.74	-0.59	0.48
WLT	0.34	0.37	0.20	0.14	0.26	0.02	0.07

Source: Doyle Trading Consultants

The above chart is shown for illustrative purposes only. Historical information is not indicative of future results; current data may differ from data quoted and predicted data may differ from actual future data.

KOL Correlations

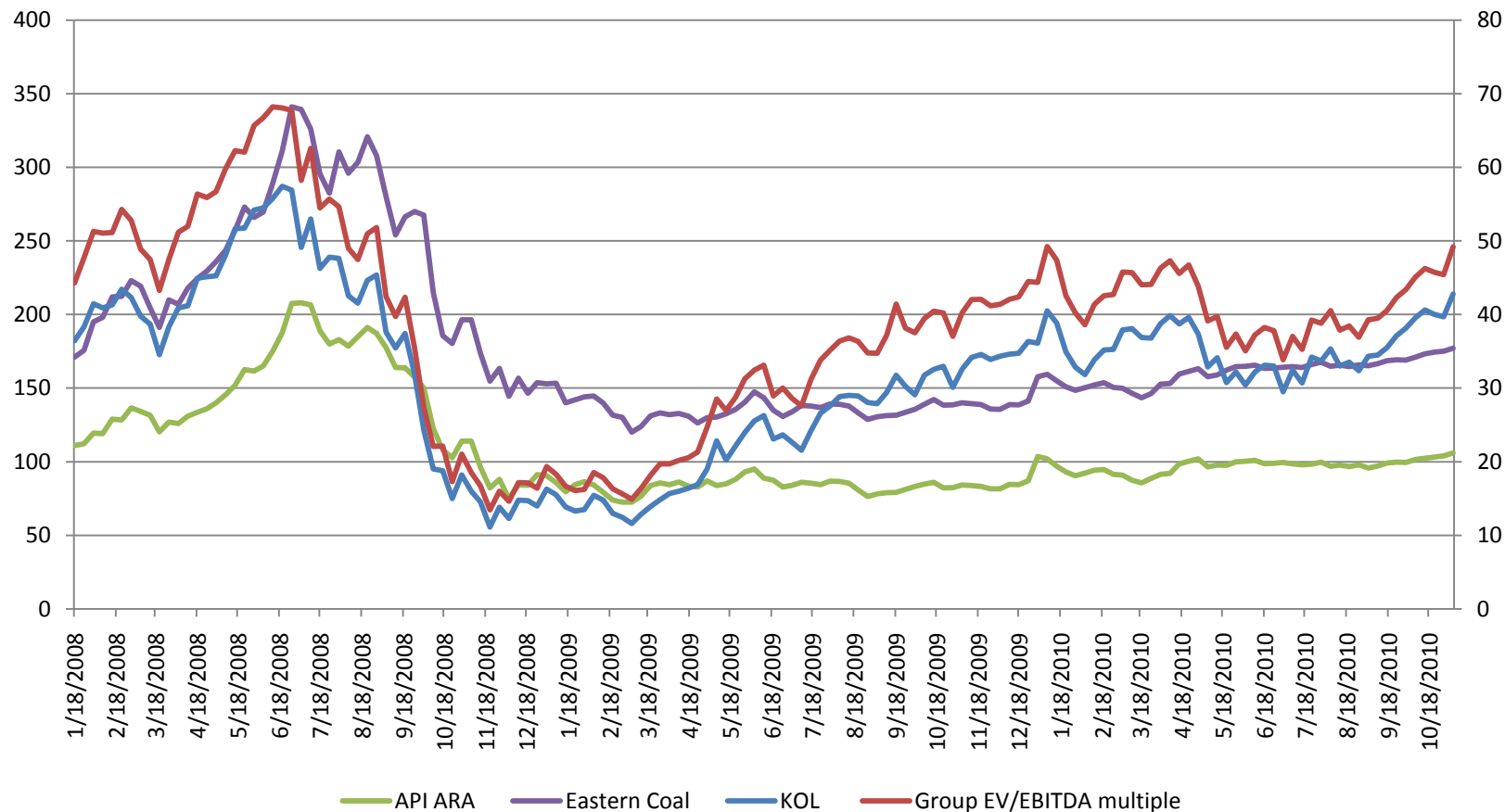
Security	MARKET VECTORS COAL ETF	First Year Generic CIF ARA Ste	S&P 500 Index	Generic 1st 'CL' Future	Generic 1st 'NG' Future	Bloomberg Powder River Basin 8	Bloomberg Low Sulfur Compliance	Shanghai SE Composite
MARKET VECTORS COAL ETF	1.00	-0.072	0.943	0.852	-0.003	0.123	-0.357	0.701
First Year Generic CIF ARA Ste	-0.072	1.00	-0.020	0.182	0.326	-0.093	-0.512	-0.380
S&P 500 Index	0.943	-0.020	1.00	0.831	-0.048	0.282	-0.227	0.688
Generic 1st 'CL' Future	0.852	0.182	0.831	1.00	0.065	0.208	-0.602	0.449
Generic 1st 'NG' Future	-0.003	0.326	-0.048	0.065	1.00	-0.141	-0.125	-0.082
Bloomberg Powder River Basin 8	0.123	-0.093	0.282	0.208	-0.141	1.00	0.439	0.014
Bloomberg Low Sulfur Compliance	-0.357	-0.512	-0.227	-0.602	-0.125	0.439	1.00	0.023
Shanghai SE Composite	0.701	-0.380	0.688	0.449	-0.082	0.014	0.023	1.00

Source: Bloomberg as of December 3, 2010

The above chart is shown for illustrative purposes only. Historical information is not indicative of future results; current data may differ from data quoted and predicted data may differ from actual future data.



KOL, Coal Multiples, and Commodity Pricing



Source: Van Eck, Goldman Sachs, Bloomberg

The above chart is shown for illustrative purposes only. Historical information is not indicative of future results; current data may differ from data quoted and predicted data may differ from actual future data.



What Drives Coal Stocks: Example 1

M&A Public to Private

- On July 6, Cleveland Cliffs announced the acquisition of INR coal. The company estimated that in 2011 INR would generate 100 mil in EBITDA. They paid \$757 million. Based on their assumptions, this was 7.57x EBITDA.
- On roughly the same date July 5, a group of U.S. coal producers (ACI, ANR, BTU, CNX, WLT, MEE, PCX) traded at an average of 4.3x forward consensus estimates. This represents a 76% discount to the multiple CLF paid for INR.
- One would think that this might benefit coal stocks and KOL. On July 5, KOL traded at \$29.50; July 6, \$30.40; July 7, \$31.58. This represents a move of 7.05%.
- Over the same time frame, the S&P 500 traded from 1028 to 1070 representing a gain of 4.08%.
- Finally, API 2 traded from 99.95 to 98 and PRB coal remained unchanged over that time period.

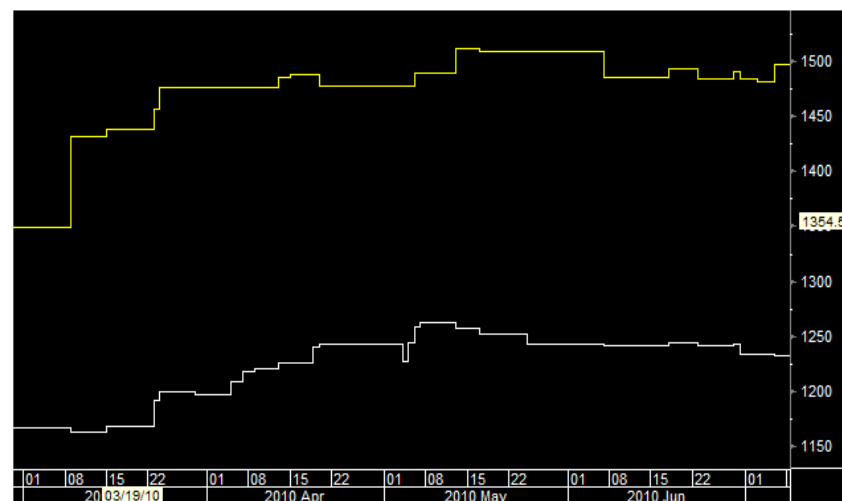
Not intended to be a forecast of future events, a guarantee of future results or investment advice. Current market conditions may not continue. Please call 1.888.MKT.VCTR or visit vaneck.com/etf for performance information current to the most recent month end and for a prospectus and summary prospectus. An investor should consider the Fund's investment objective, risks, and charges and expenses carefully before investing. The prospectus and summary prospectus contains this and other information. Please read it carefully before investing.



What Drives Coal Stocks: Example 2

Spring 2010 – Commodities and Equities Decoupling

Calendar 2011	31-Mar	30-Jun	% Change
PRB 8800	13.4	13.6	1.49%
CAPP Rail	65.05	71.35	9.68%
NAPP	60.25	60.75	0.83%
IB	44.45	46.25	4.05%
API 2	88.3	102.1	15.63%
API 4	89.1	97.45	9.37%
Newcastle	94.35	100.45	6.47%
Avg. multiple 1 yr. forward consensus (ACI, ANR, BTU, CNX, WLT, MEE, PCX)	7.3	4.8	-34.25%
SPX	1169.43	1030.71	-11.86%



Relationship Between Coal and Coal Equities: Although it is a short window, coal pricing moved higher and stocks moved lower as represented by the S&P 500. Even though EBITDA Estimates went up over this period, one year forward multiples contracted. KOL went from \$37.71 to \$29.81 per share.

Source: Van Eck Research; Bloomberg

The above charts are shown for illustrative purposes only. Historical information is not indicative of future results; current data may differ from data quoted and predicted data may differ from actual future data. The **S&P® 500 Index** consists of 500 widely held common stocks covering industrial, utility, financial and transportation sectors. The index is a unmanaged and includes the reinvestment of all dividends, but does not reflect the payment of transaction costs, advisory fees or expenses that are associated with an investment in the Fund. An index's performance is not illustrative of the Fund's performance. An index is not a security in which an investment can be made.



What Drives Coal Stocks: Example 3

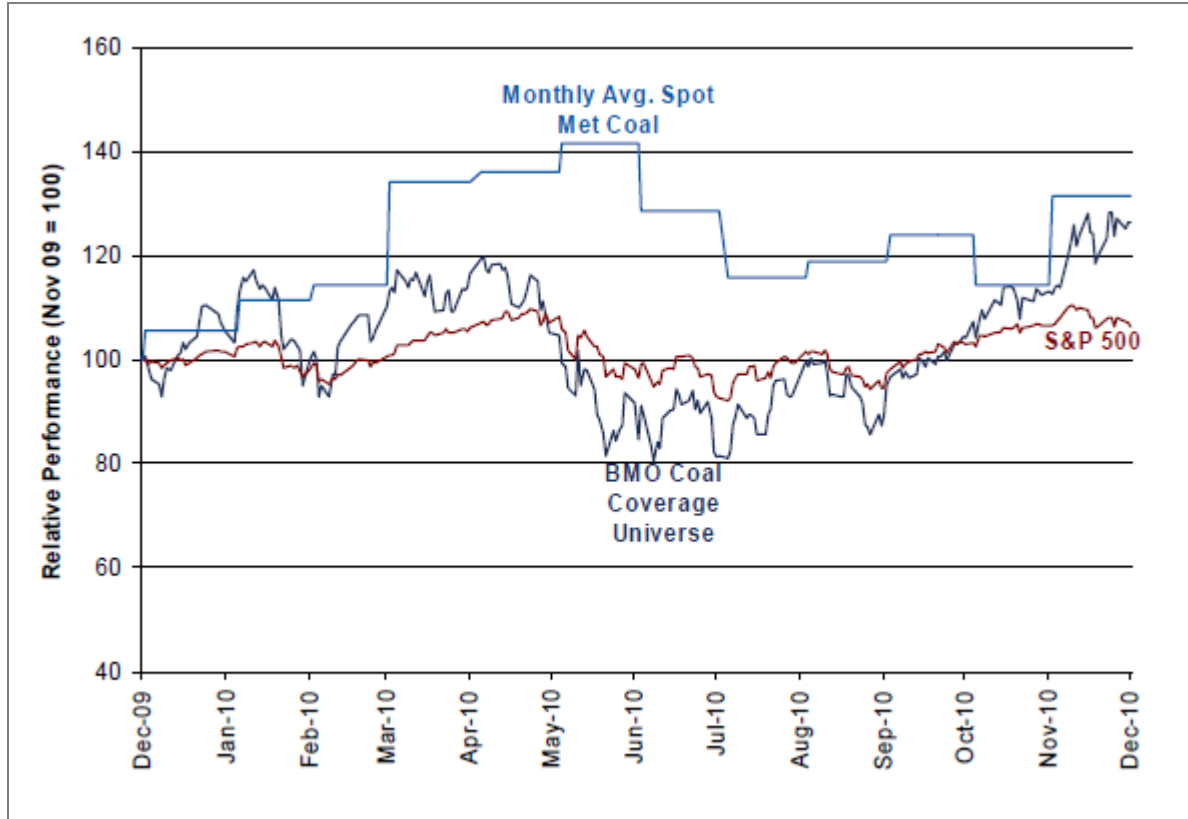
Fall 2010

- From August 31 to mid-October, KOL rallied approximately 25%. Most global coal (API 2, API 4, Newcastle) indices rallied approximately 5%.
- On the evening of October 18, the *Wall Street Journal* reported that Massey Energy was exploring strategic options including a possible sale.
- On Friday, November 5, Massey moved significantly higher on a reported takeover offer.
- On November 18, Walter Energy announced a bid for Western Coal after taking a significant equity stake. The 3.3 billion deal valued Western at approximately 5x 2012 EBITDA – significantly higher on 2011 numbers.
- From October 18 to mid-November, the average multiple of U.S. producers went from 5.7x to 6.4x.

Not intended to be a forecast of future events, a guarantee of future results or investment advice. Current market conditions may not continue. Please call 1.888.MKT.VCTR or visit vaneck.com/etf for performance information current to the most recent month end and for a prospectus and summary prospectus. An investor should consider the Fund's investment objective, risks, and charges and expenses carefully before investing. The prospectus and summary prospectus contains this and other information. Please read it carefully before investing.



Coal Equity vs. Met Coal Average Spot Price



Source: BMO Capital Markets

The above chart is shown for illustrative purposes only. Historical information is not indicative of future results; current data may differ from data quoted and predicted data may differ from actual future data.



Recent M&A Transactions Support Higher Public Valuations

Fig 18: Selected North American Met Coal Transactions (US\$/short ton)

Announcement Date	Completion Date	Acquiror	Target/Seller	Implied EV (US\$M)	EV/EBITDA		EV/ Reserves	EV/ Resources
					LTM	NTM	(US\$/t)	(US\$/t)
6/14/2007	7/31/2007	Cleveland Cliffs	PinnOak Resources, LLC	\$611	nmf	6.0x	\$4.29	na
6/18/2007	8/1/2007	CONSOL Energy	AMVEST Corporation	\$335	5.0x	4.7x	\$1.61	na
4/2/2008	7/23/2008	Patriot Coal	Magnum Coal	\$709	16.1x	na	\$1.17	na
6/23/2008	6/30/2008	ArcelorMittal	Concept Group	\$80	na	na	na	\$0.95
7/21/2008	8/18/2008	ArcelorMittal	Mid Vol Group	\$92	na	na	\$1.62	na
8/22/2008	11/17/2008	Severstal Resources	PBS Coals Corporation	\$1,300	20.0x	6.5x	\$9.74	\$5.69
4/30/2009	4/30/2009	Metinvest	United Coal Company	na	na	na	na	na
3/4/2010	3/8/2010	Essar Group Ltd.	Trinity Coal	\$600	na	na	\$2.72	na
3/16/2010	4/19/2010	Massey Energy	Cumberland Resources	\$960	8.3x	na	\$2.31	na
4/22/2010	4/22/2010	Mechel	Bluestone Coal	\$651	6.9x	na	\$2.91	\$0.90
7/6/2010	8/2/2010	Cleveland Cliffs	INR Energy LLC	\$757	na	7.5x	\$6.36	na
11/18/2011	TBA	Walter	Western Coal	\$3,030	15.3x	6.1x	\$18.25	\$8.34
Mean				\$830	11.9x	5.8x	\$5.10	\$3.97
Median				\$651	11.8x	6.0x	\$2.82	\$3.32

Source: BMO Capital Markets

The above chart is shown for illustrative purposes only. Historical information is not indicative of future results; current data may differ from data quoted and predicted data may differ from actual future data.



Coal Pricing Moves Higher?



Source: Bloomberg as of December 3, 2010

The above chart is shown for illustrative purposes only. Historical information is not indicative of future results; current data may differ from data quoted and predicted data may differ from actual future data.

